
Gore Street Energy Storage Fund plc Annual Results presentation

For the year ended 31 March 2024



Financial Highlights

NAV PER SHARE

107.0p

(2023: 115.6p)

OPERATIONAL EBITDA

£28.4m

(2023: £27.8m)

DIVIDEND YIELD

11.6%

(2023: 6.9%)

NAV TOTAL RETURN

-1.2%

(2023: 12.6%)

ENERGISED CAPACITY

421.4MW

(2023: 291.6 MW)

TOTAL CAPACITY

1.25GW

(2023: 1.17 GW)

Supported by:

Operational
Excellence

Strong Balance
Sheet

Rapidly Growing
Operational Capacity

Unique Proposition

Balanced Portfolio

5

uncorrelated markets

20+

Revenue streams resulting in high revenue generation per MW

5

System durations¹, ranging from 30 minutes to 4 hours, each tailored to the market opportunity while minimising costs to maximise returns

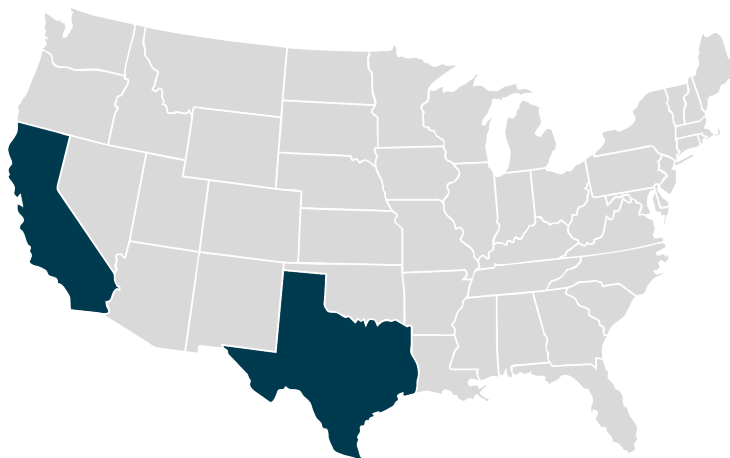
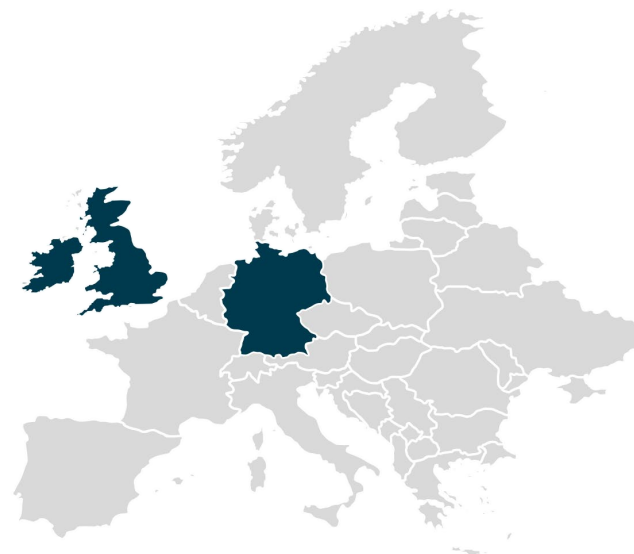
Continued Growth

+79%

Increase in energised capacity expected in the next seven months.

\$60-80m

ITC payment expected in 2025



Operational Excellence

+45 %

Increase in energised capacity

+5.5 %

Increase in total revenue

+2.3 %

Increase in operational EBITDA

1. This includes Big Rock as a 4-hr duration site to meet the requirements under the RA contract

Highlights

STRONG REVENUE GENERATION

£41.4m Total Revenue
FY23: £39.3m

£28.4m Operational EBITDA
FY23: £27.8m

GROWING OPERATIONAL FLEET

311.5 MW Average Operational capacity
FY23: 291.6 MW

753.4 MW Projected energised capacity by FY-end
FY23: 291.6 MW

ROBUST BALANCE SHEET

£60.7m Cash or cash equivalents

£58.6m Debt Headroom

£23m Net Cash

6.5% Gearing (of GAV)

DIVERSIFIED PORTFOLIO

£15.1 Average revenue per MW/hr for the total portfolio

£19.6 Average revenue per MW/hr for the international portfolio

DIVIDEND TARGET ACHIEVED

7% Of NAV dividend target achieved for the period

DIVIDEND POLICY CHANGE

7.0p Per ordinary share per annum for the 2025 financial year



Portfolio Significantly Derisked: Key Remaining Steps

Enderby

- ❖ Batteries, power conversion system, and substation are complete
- ❖ Large transmission-connected site
- ❖ Energisation window begins in August

Big Rock

- ❖ Foundation piles installed and enclosure onsite
- ❖ Largest asset to date (200 MW/ 400 MWh) in the Company's fifth market
- ❖ Works progressing well with strong confidence for energisation by December 2024

Dog Fish

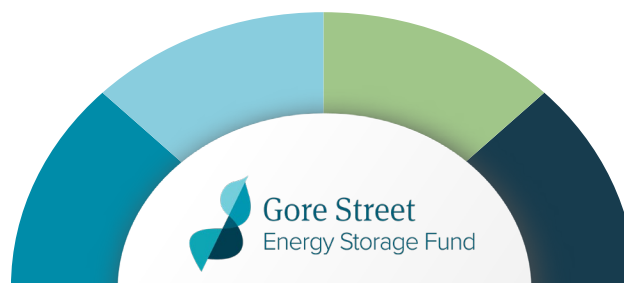
- ❖ All significant physical works completed to safe-harbour the 10% ITC enhancement
- ❖ 2.5x increase in operational capacity in the highly profitable ERCOT market
- ❖ On track for February 2025 energisation

RA Contract

- ❖ Negotiations are in the final stage, with a market update expected soon
- ❖ High prices current seen due to demand surpassing supply
- ❖ Adds a large contracted element to the Company's revenue profile

+ \$60-80m ITC Cash inflow

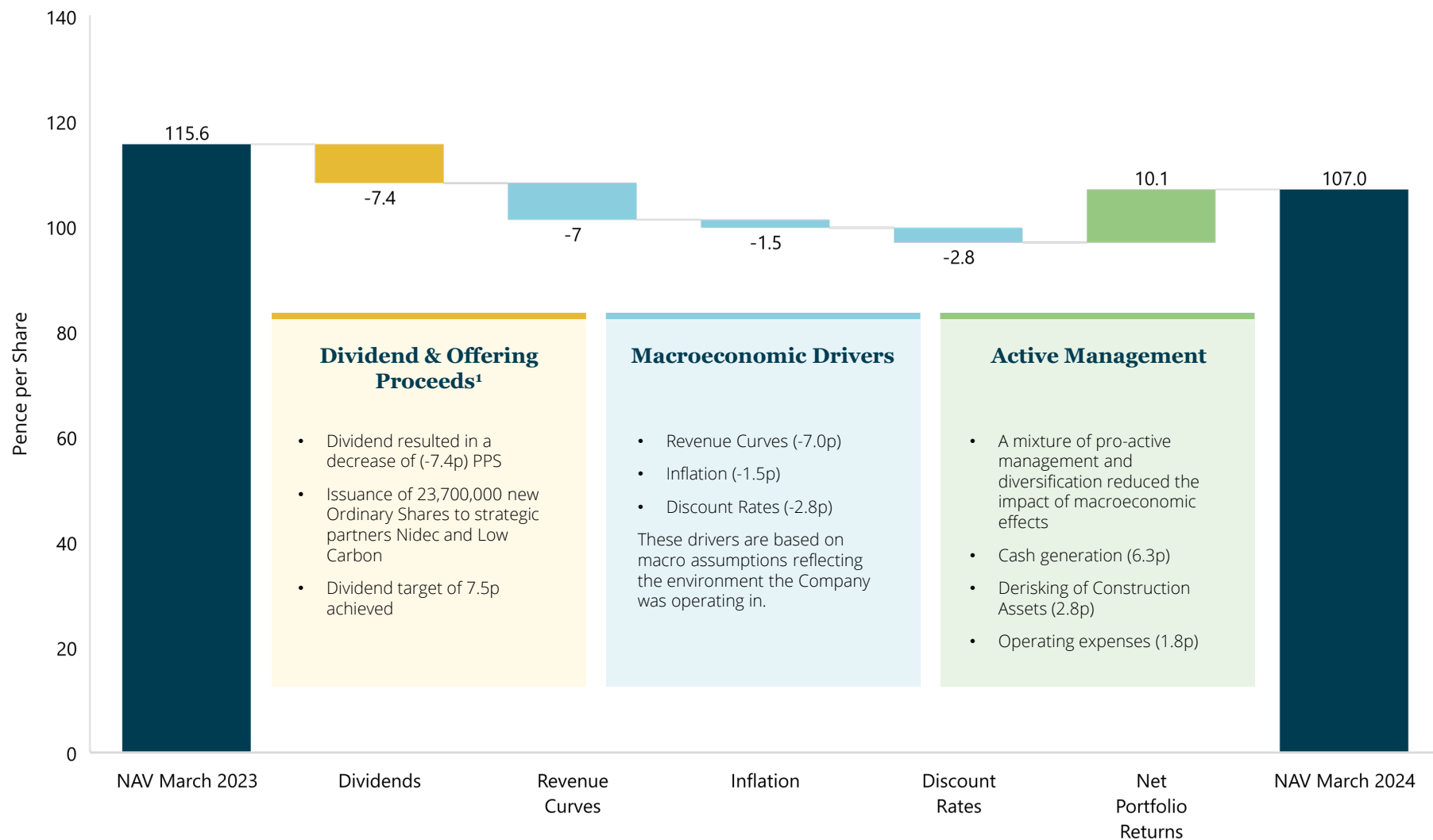
Well-diversified, low-leverage portfolio



Valuations & Capital Allocation



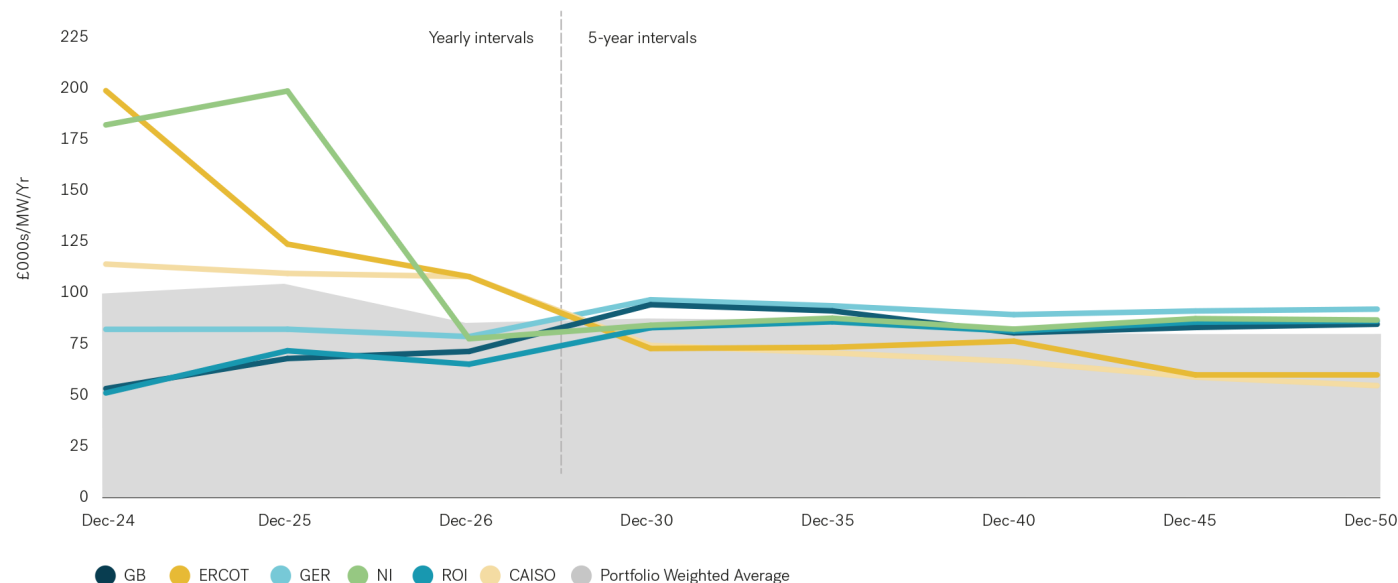
NAV Bridge



1. Offering proceeds contributed £27m to total NAV

Appropriate Revenue Forecasts

Blended Curve of Ancillary Services and Trading, by Grid. Portfolio weighted average¹



Revenue curves (-7.0p)

- Revenue curves are sourced from independent third parties
- These curves exclude capacity markets, and resource adequacy in CAISO



The decline in GB revenue forecasts reflects recent revenue weakness due to oversaturation in battery supply.

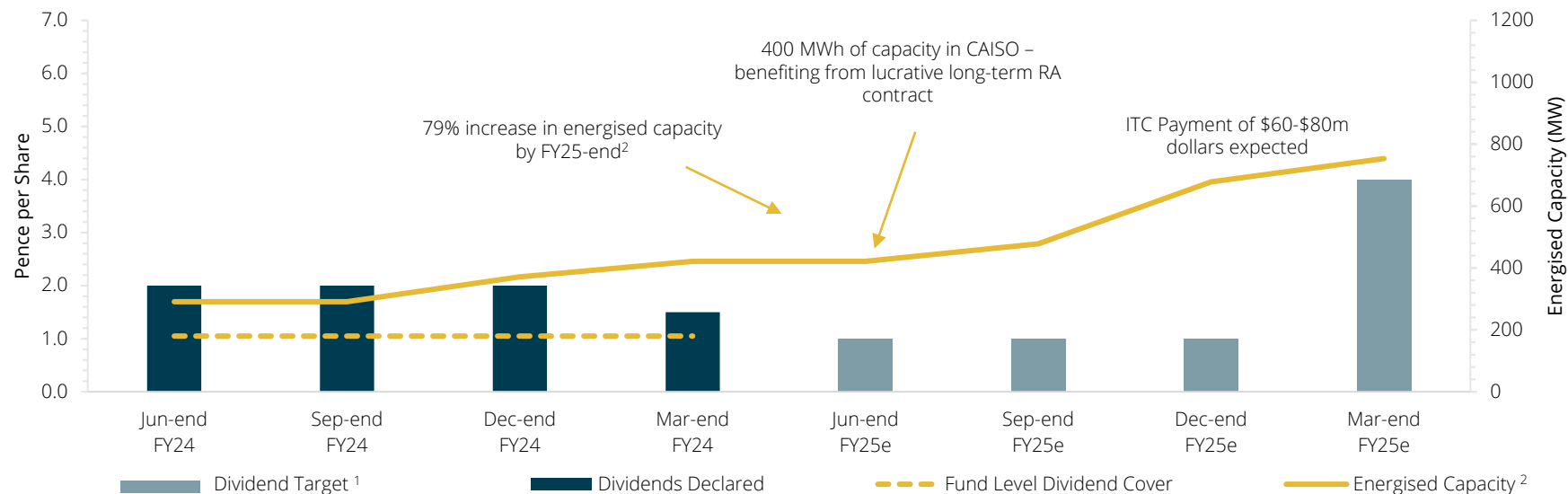
Capacity Market Contracted Revenue

- **GB:** 1-year CM contracts secured for 8 assets (mixture of T-1 and T-4) during the period
- **ROI:** Contract secured for Porterstown
- **NI:** All assets have Capacity Market contracts (Oct 27-Sep 28)
- **California:** Current market environment for long term fixed price RA contracts is favourable – expected to be accretive to NAV once secured

1. Curves are presented in real terms

Dividend Target

FY25 Dividend target aligned with cash flow



Operational portfolio of 753.4 MW fully funded using debt and available cash

GAV ratio of 15% is expected to reach the 753.4 MW operational



Aligned with investor expectations



Aligned with cash flow



Route to full cover

1. Based on GSF FY25 Dividend Policy
2. Based on target energisation dates as disclosed in the FY24 Annual Report

Strategic Cash Allocation

Key Considerations for Various Sources of Cash Flow

Cost of Capital



Higher interest rates make debt financing less attractive

Availability of Equity Capital



Limited availability from equity capital market

Balance Sheet Robustness



While debt financing options are available, the Investment Manager is conservatively managing GSF's balance sheet

Investment Tax Credit



Closely monitor timing of ITC cash receipt and use of the proceeds

Cash Generation



Construction portfolio COD towards 750MW and market revenue per MW in the five grids GSF operates

Portfolio Rebalancing



Assets not under construction could be considered for strategic disposal

Use of Cash Flow

Dividend

Capex for projects under construction to bring the operational portfolio to >750MW

Capex for pre-construction portfolio up to c.500MW

Portfolio Operational Performance



Track record: GSF Portfolio Summary

GSF's operational portfolio is

421.4 MW¹

GB & Northern Ireland (GBP)

1. Boulby	6.0 MW 6.0 MWh	9. Larport	19.5 MW 19.5 MWh
2. Cenin	4.0 MW 4.8 MWh	10. Ancala	11.2 MW 11.2 MWh
3. POTL	9.0 MW 4.5 MWh	11. Breach	10.0 MW 10.0 MWh
4. Lower Road	10.0 MW 5.0 MWh	12. Stony	79.9 MW 79.9 MWh
5. Mullavilly	50.0 MW 21.3 MWh	13. Ferrymuir	49.9 MW 49.9 MWh
6. Drumkee	50.0 MW 21.3 MWh	14. Enderby	57.0 MW 57.0 MWh Sep 2024
7. Hulley	20.0 MW 20.0 MWh	15. Middleton	200.0 MW 2026
8. Lascar	20.0 MW 20.0 MWh		

Republic of Ireland & Germany (EUR)

16. Cremzow	22.0 MW 29.0 MWh	18. KBSL	30.0 MW 2026
17. PBSL	30.0 MW 30.0 MWh	18.1 KBSL Expansion	90.0 MW 2027
17.1 PBSL Expansion	60.0 MW 60.0 MWh TBC	19. Mucklagh	75.0 MW 2028

North America (USD)

20. Snyder	9.95 MW 19.9 MWh	25. Wichita Falls	9.95 MW 2025
21. Westover	9.95 MW 19.9 MWh	26. Mesquite	9.95 MW 2025
22. Sweetwater	9.95 MW 19.9 MWh	27. Mineral Wells	9.95 MW 2025
23. Big Rock	200.0 MW 400.0 MWh Dec 2024	28. Cedar Hill	9.95 MW 2025
24. Dog Fish	75.0 MW 75.0 MWh Feb 2025		

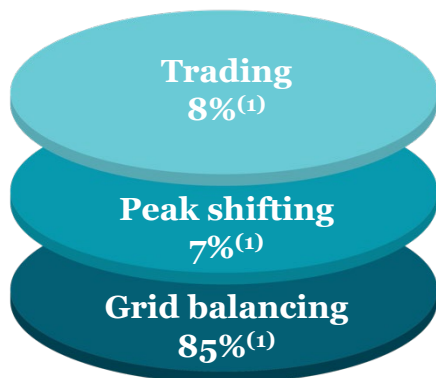


1. As of the date of publication

Market Overview

3 Types of Service

With 20+ Revenue Streams Available



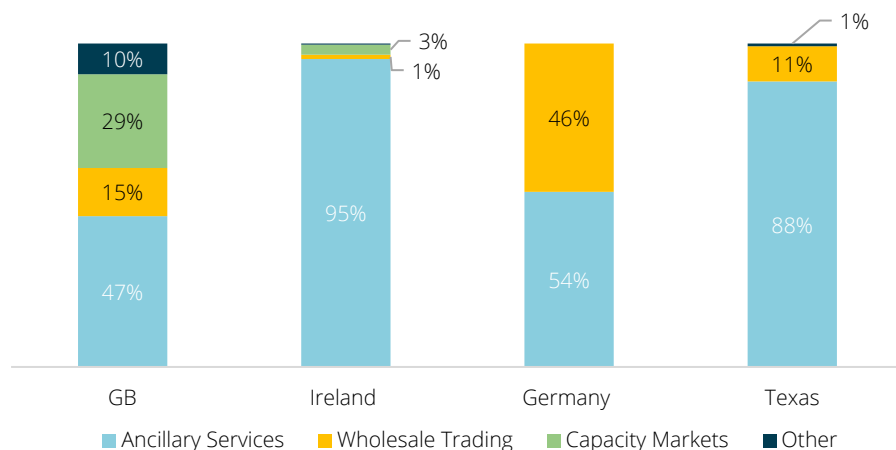
GB

- Secured a combined 251.5 MW of non-derated CM contracts
- Agreements will provide an additional c.£1.7m in two delivery years, alongside existing CM commitments

ROI & NI

- 41% increase in revenue for NI assets and 23% for ROI compared to previous period due to diversification of revenue sources
- 40% Y-o-Y increase in DS3 revenue driven by increased volatility of wind generation

Revenue Strategies Per Market (excl. LD)²



Germany

- Leveraging additional services and algorithmic trading boosted revenue by 43% compared to a strategy focused solely on FCR

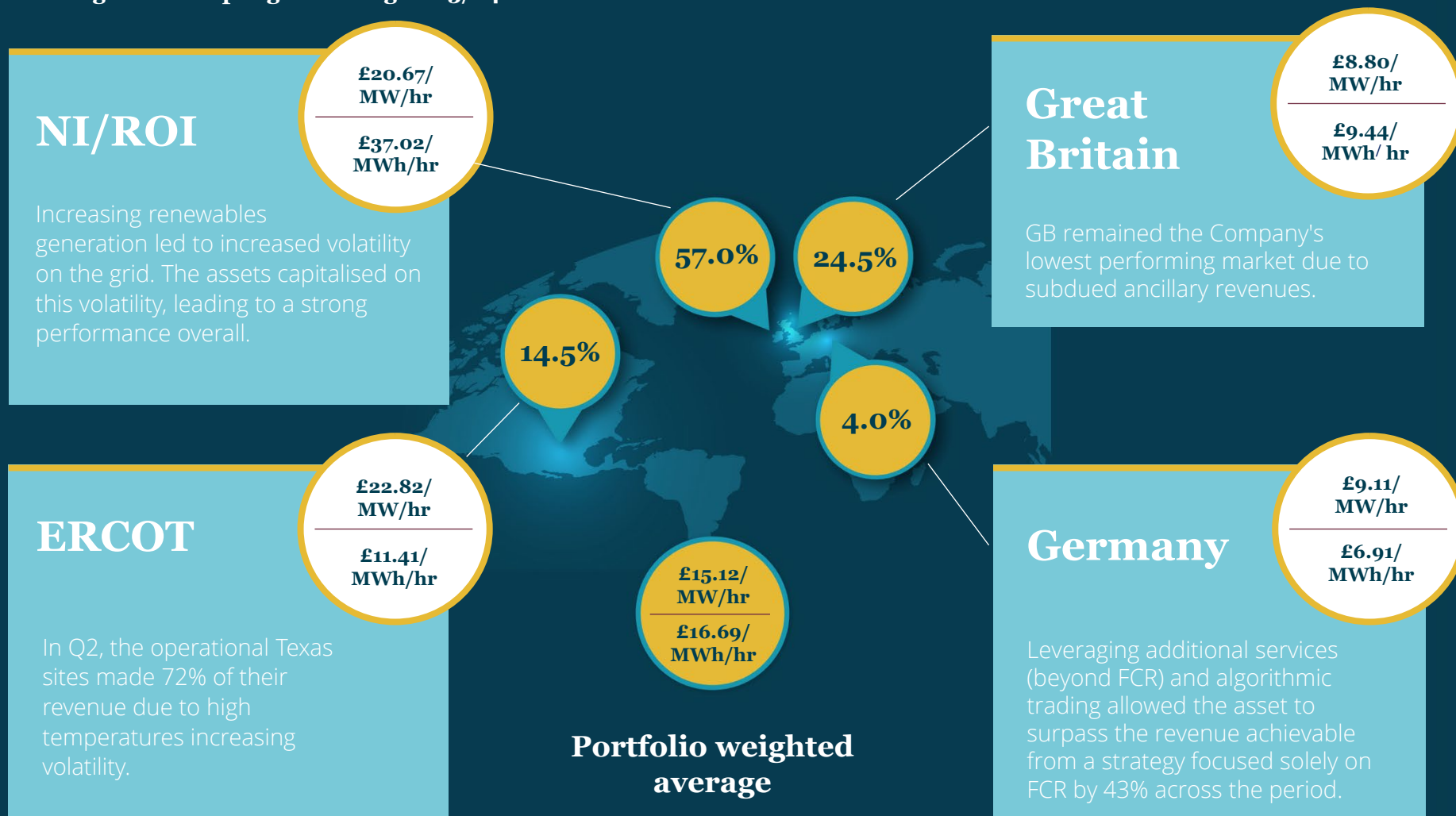
Texas

- 57% increase in revenue from the Texan portfolio compared to the previous year
- 72% of revenue made in Q2 due to high temperatures
- RRS saw a 22% increase in average price compared to the previous year

1. Based on FY23/24 revenues (excludes other forms of revenue such as LDs, REPs, ABSVD, NIVs)
2. 29% CM in GB is a function of suppressed merchant revenue pricing

Revenue Breakdown & Highlights

Average revenue per grid during FY23/24¹



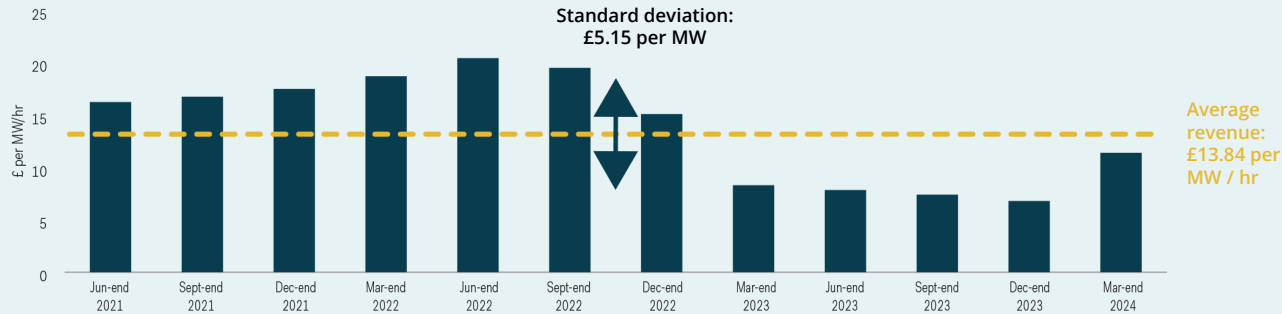
1. Figures include c.£3.0m of liquidated damages for GB and c. £0.2m of liquidated damages for ERCOT.

Diversification



Seasonal variation in one market creates large fluctuations in quarterly revenue, making diversification critical for BESS.

Quarterly Revenue Volatility (GB Only)

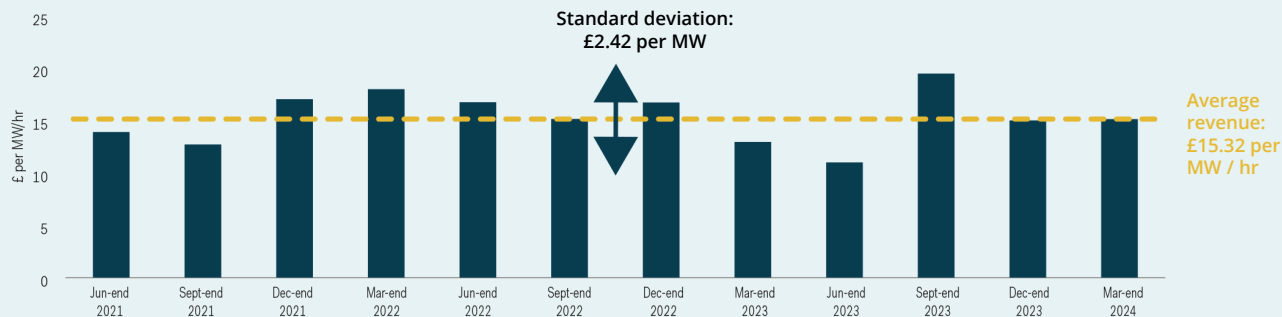


Quarterly revenue volatility reduced by more than

1/2

following diversification (compared to GB alone)¹

Quarterly Revenue Volatility (After Diversification)



Total portfolio average revenue is

11%

greater than the GB portfolio alone per MW/hr

1. Calculated from data starting from Jun-end 2021

Environmental, Social and Governance

15,178 tCO₂e

Net CO₂ emissions avoided

26,232 MWh

Total renewable electricity stored

TCFD

TASK FORCE ON
CLIMATE-RELATED
FINANCIAL
DISCLOSURES

The Sustainable Finance
Disclosure Regulation (SFDR)

PRI

Principles for
Responsible
Investment



Fair Cobalt Alliance
L'Alliance du Cobalt Equitable

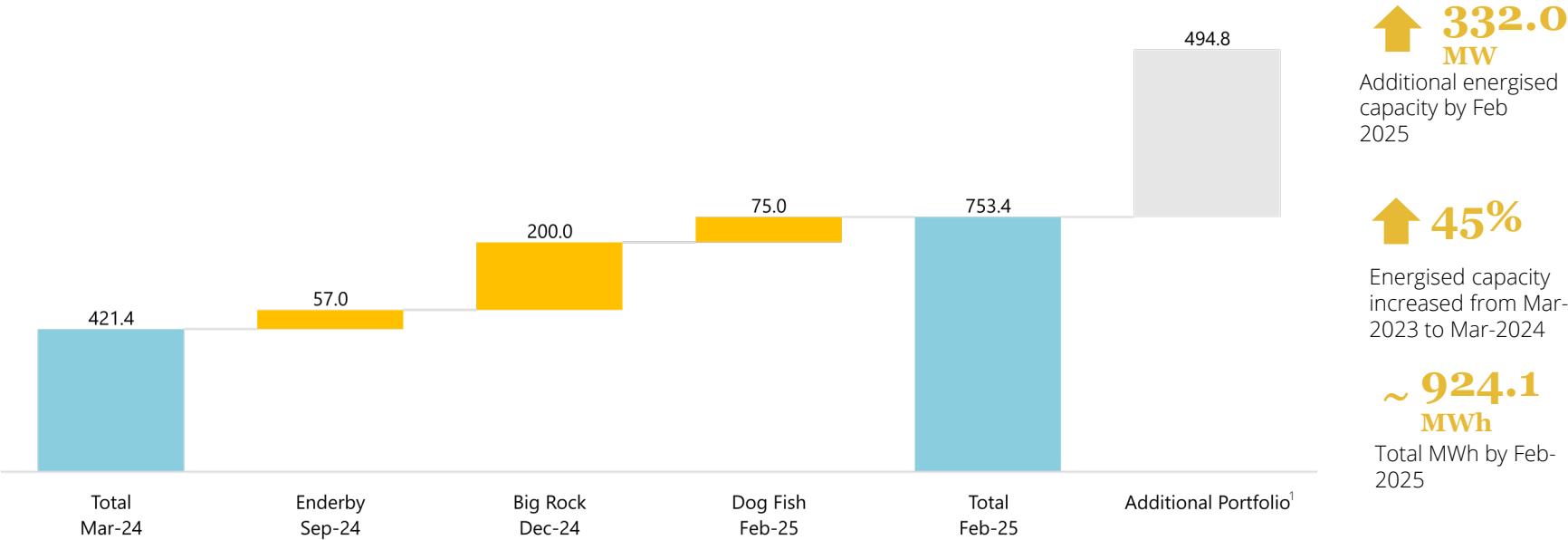


Next Milestones



Portfolio Growth

Portfolio Capacity Buildout (MW)



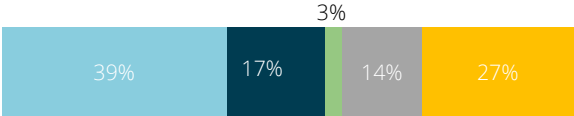
GSF Portfolio

Split by geography (MW): Energised Mar-24



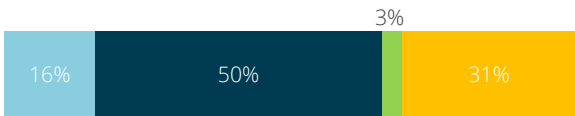
■ GB
 ■ Ireland
 ■ Germany
 ■ Texas

Split by geography (MW): Energised Feb-25²



■ GB
 ■ Ireland
 ■ Germany
 ■ Texas
 ■ California

Split by duration (MW): Energised Feb-25²



■ <1 hr
 ■ 1 hr
 ■ 1<hr<2
 ■ 2 hr

1. Construction strategy based on cash availability
 2. Based on the published energisation schedule

Investment Tax Credit



Stand alone, BESS has been eligible for ITC benefits since Q4 2022.



Asset owners can deduct part of renewable energy project costs from federal taxes or sell the credits for cash to third parties, who can use them to offset their own tax liabilities.



Therefore, GSF's projects can monetise a material portion of the Capex for its US construction projects.



Base value of 30% of qualifying capex; with bonus adders available.¹

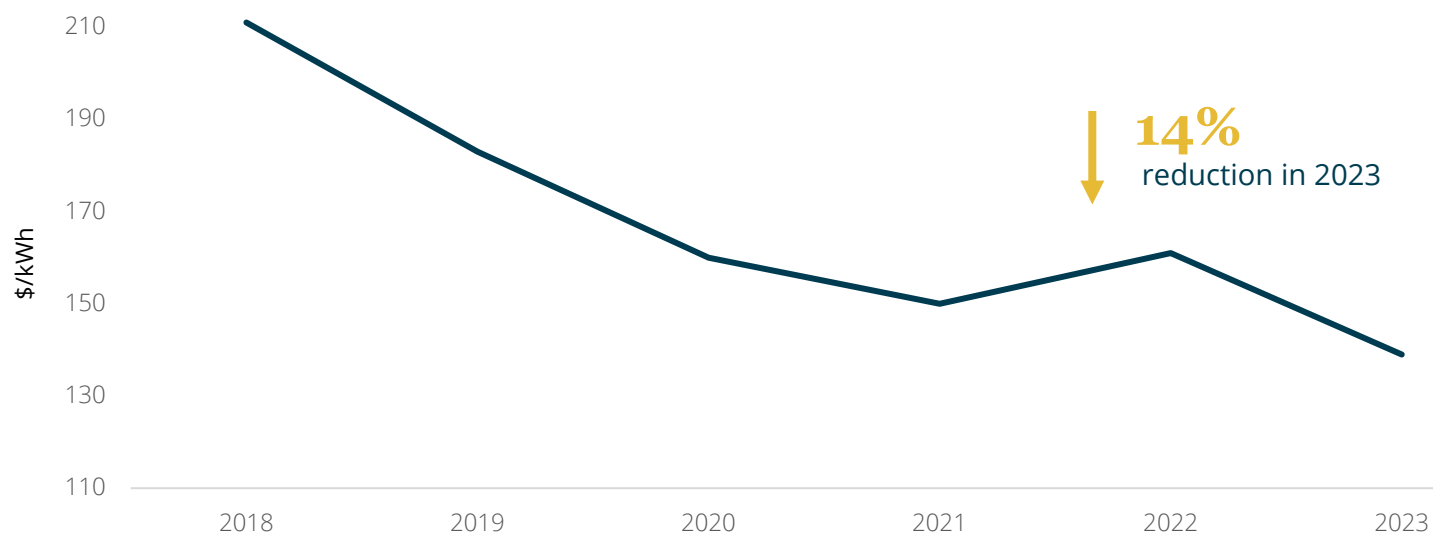


Projects generate tax credits when they are *Placed In Service*, which is either the tax year when the property is ready for its assigned function (when the asset begins to export to the grid) or when depreciation begins.

\$60-80 million cash inflow expected in 2025 based on Big Rock and Dogfish assets

Key Drivers of Additional Portfolio Construction

The average lithium-ion battery pack and cell price (volume weighted) ¹



\$60-80 million

Anticipated total ITC benefit

Capital recycling

Options being actively explored

Key construction timeline drivers

- Capex costs
- Interest rates and cost of capital
- Regulatory changes
- Market mechanism changes
- Revenue opportunity and forecasts
- Fund-level liquidity management
- Practical drivers such as grid availability
- Battery costs represent c.30% of the total equipment costs

Resource Adequacy Contract

GSF is in advanced stages of securing an RA contract for its 200 MW / 400 MWh Big Rock project

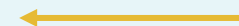
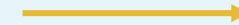
What is a Resource Adequacy (RA) contract?

Key Features

- Resource adequacy refers to the state's electricity **grid's ability to reliably meet the power demands** of all consumers, **preventing blackouts** and **ensuring grid stability**.
- The RA program requires load-serving entities to demonstrate they have **secured enough capacity to cover their forecasted peak demand** plus a reserve margin.
- RA contracts require a **minimum duration of 4 hours**
- Stackable long-term contract**, similar to GB market Capacity Market contracts, whose long-term fixed-price nature **supports securing project-level debt**.



Contracted Capacity +
Reserve Margin



Long-term contract
at a fixed price

CAISO's
Load-serving entities

GB
Capacity Market

CAISO
Resource Adequacy

Secured on
unilateral
basis

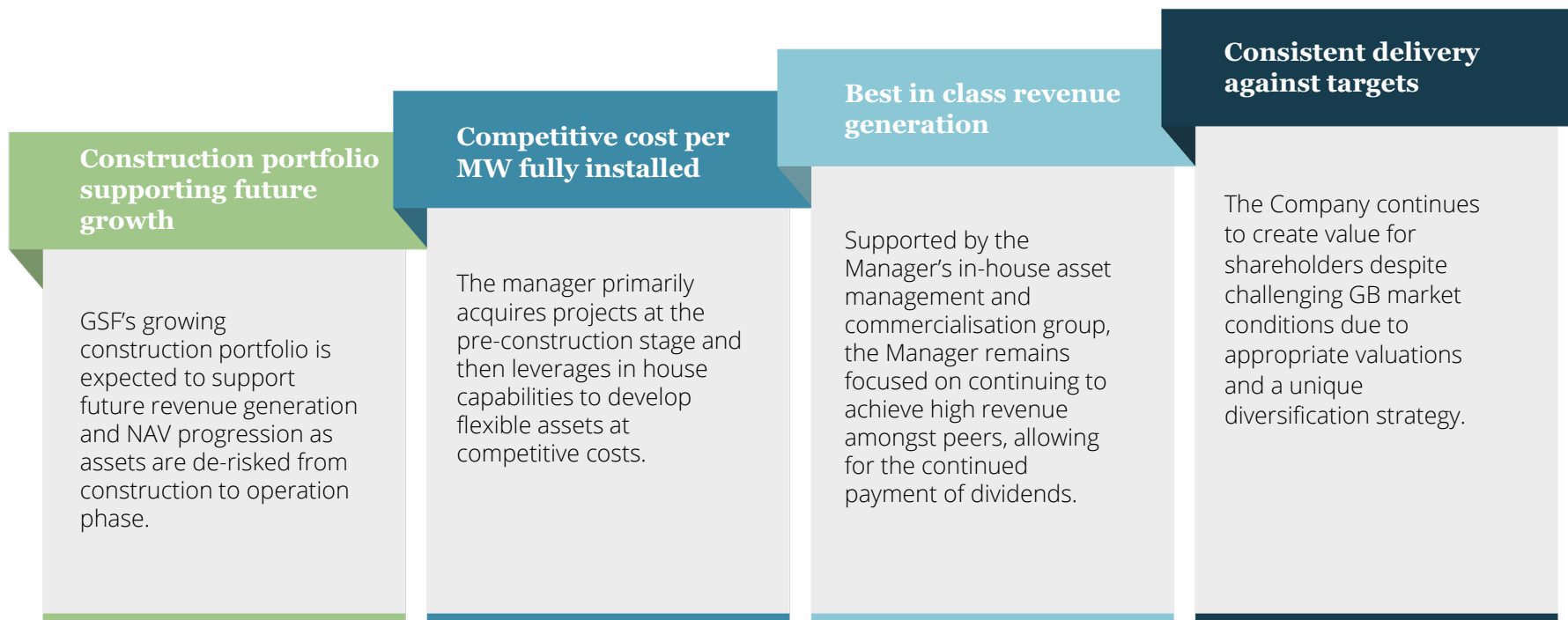
Secured on
bilateral
basis

Both contracts address risk of
insufficient capacity

Conclusion



Conclusion



Past performance is not necessarily a guide to future performance

Contact

Gore Street Capital – The Investment Manager

Alex O’Cinneide / Paula Travesso

Tel: +44 (0) 20 4551 1382

Shore Capital – Joint Corporate Broker

Anita Ghanekar (Corporate Advisory)

Fiona Conroy (Corporate Broking)

Tel: +44 (0) 20 3826 0290

J.P. Morgan Cazenove – Joint Corporate Broker

William Simmonds/ Jérémie Birnbaum
(Corporate Finance)

Tel: +44 (0) 20 7742 4000



Disclaimer

This presentation has been prepared by Gore Street Capital Limited ("Gore Street Capital") for information and discussion purposes only and should not be considered to be an offer or solicitation of an offer to buy or sell shares in the capital of Gore Street Energy Storage Fund plc (the "Company"). This document, any presentation made in connection herewith and any accompanying materials do not purport to contain all information that may be required to evaluate the Company and/or its financial position and do not, and are not intended to, constitute either advice or a recommendation regarding shares of the Company. This document is not intended to be relied upon as the basis for an investment decision and does not provide, and should not be relied upon for, accounting, legal or tax advice and each prospective investor should consult its own legal, business, tax and other advisers in evaluating any potential investment opportunity.

The information in this presentation has not been fully verified and is subject to material revision and further amendment without notice.

The distribution of this presentation in, or to persons subject to the laws of, other jurisdictions may be restricted by law and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. Any failure to comply with these restrictions may constitute a violation of the laws of the relevant jurisdiction.

None of the Company, Gore Street Capital, Shore Capital, J.P. Morgan Securities plc or any other person makes any guarantee, representation or warranty, express or implied, as to the accuracy, completeness or fairness of the information and opinions contained in this document, and none of the Company, Gore Street Capital, Shore Capital, J.P. Morgan Securities plc or any other person accepts any responsibility or liability whatsoever for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith.

In preparing this presentation, Gore Street Capital has relied upon and assumed, without independent verification, the accuracy and completeness of all information available from public sources or which was otherwise reviewed by Gore Street Capital. The information presented in this document may be based upon the subjective views of Gore Street Capital or upon third party sources subjectively selected by Gore Street Capital. Gore Street Capital believes that such third-party sources are reliable, however no assurances can be made in this regard.

Neither this presentation nor its contents may be distributed, published or reproduced, in whole or in part, by you or any other person for any purpose. In particular, neither this presentation nor any copy of it may be: (i) taken or transmitted into the United States of America; (ii) distributed, directly or indirectly, in the United States of America or to any US person (within the meaning of regulations made under the US Securities Act 1933, as amended); (iii) subject to

certain exceptions, taken or transmitted into Canada, Australia, New Zealand or the Republic of South Africa or to any resident thereof; or (iv) taken or transmitted into or distributed in Japan or to any resident thereof. Any failure to comply with these restrictions may constitute a violation of the securities laws or the laws of any such jurisdiction. The distribution of this document in other jurisdictions may be restricted by law and the persons into whose possession this document comes should inform themselves about, and observe, any such restrictions.

The value of investments and the income from them can fall as well as rise. An investor may not get back the amount of money he/she invests.

This document may include statements that are, or may be deemed to be, forward-looking statements. The words "target", "expect", "anticipate", "believe", "intend", "plan", "estimate", "aim", "forecast", "project", "indicate", "should", "may", "will" and similar expressions may identify forward-looking statements. Any statements in this document regarding the Company's current intentions, beliefs or expectations concerning, among other things, the Company's operating performance, financial condition, prospects, growth, strategies, general economic conditions and the industry in which the Company operates, are forward-looking statements and are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. Forward-looking statements involve inherent known and unknown risks, uncertainties and contingencies because they relate to events and depend on circumstances that may or may not occur in the future and that may cause the actual results, performance or achievements of the Company to differ significantly, positively or negatively, from those expressed or implied by such forward-looking statements. No representation or warranty, express or implied, is made regarding future performance or the achievement or reasonableness of any forward-looking statements. As a result, recipients of this document should not rely on forward-looking statements due to the inherent uncertainty. Save as required by applicable law or regulation, the Company undertakes no obligation to publicly release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document. No statement in this document is intended to be, nor should be construed as, a profit forecast.

This document includes track record information regarding the Company and Gore Street Capital. Such information is not necessarily comprehensive and potential investors should not consider such information to be indicative of the possible future performance of the Company or any investment opportunity to which this document relates. The past performance of the Company or Gore Street Capital is not a reliable indicator of, and cannot be relied upon as a guide to, the future performance of the Company.